

Define Your Perfect Candidate

Use this worksheet to describe your ideal candidate.

Think about the attributes he/she MUST possess to become a Million Dollar Producer record them below:

Top Primary Traits	
Age	
Education	
Licenses	
Employment Experience	
Core Skills	
Family	
Philosophy	
Work Ethic	
Interests	
Location	
Compensation	
Start Date	

Now YOU KNOW what YOU'RE LOOKING for...

How will you make yourself aware of these people in your environment?